## VLADAN TEOFILOVIĆ

PERSONAL DATA

DATE OF BIRTH ADDRESS MOBILE PHONE EMAIL

16.11.1968.
Bul. Despota Stefana 68a, Belgrade, Serbia +381611808614
vteofilovic@gmail.com



Riyadh, KSA

November 2019 - Now

WORK EXPERIENCE

Restaurants operation Manager - Zaha international Two French franchises- French Toast & CO and Caramel South Californian restaurant Chorina (under construction)

- Recruitment
- Necessary documentation
- SOP
- Training manuals
- Space and kitchen solutions
- All other pre-opening activities

# General Manager- AlBilad Elite Restaurants, Multi branding concept stores (Owned by Royal family Fahad)

Riyadh, KSA January 2018 - August 2019

- Pre-opening activities
- Recruitment of complete staff
- Working Procedures
- Finding of all necessary equipment for kitchen and service
- Financial plan for the first year
- Soft opening manual, organization of soft opening
- Staff training manual and complete staff training
- Managing day to day every aspect of business

### **Operation hospitality Manager-Ministry of Interior, KSA**

- Responsible for complete F&B operation, which consist of 4 banquet halls, 2 coffee shops, members restaurant and outside catering with approximately 2000 customers a day.
- Direct and manage all activity related to the catering office, ensuring all service standards are followed.
- Ensure the highest standards of event management are in place including building relationships with new/existing customers to secure rollover business.
- Responsible for ensuring that international standards of F&B preparation and service are maintained
- Responsible for planning, directing, controlling, coordinating, and participating in all activities of Food & Beverage personnel.
- Pay rolls, over time lists, purchasing and education and trainings for 200 employees.

#### F&B Director- Star Hotels Group

 Managing F&B operation in three hotels, with four restaurants (two standalone restaurants), events department, and three bars with more than 50 employees. Belgrade, Serbia December 2014 - February 2017

March 2017 - January 2018

Riyadh, KSA

### **Executive Director- Bravissimo Culinary Group**

(HoReCa consulting)

January 2011 - November 2014

Belgrade, Serbia

- Sale and distribution of artistically made finger food
- Planning and organization of diverse events
- Managing American restaurant Alabama in a center of Belgrade

### **Executive Director for non-core activities - MX Management Ltd.**

 Supporting service activities (bars, coffee shops, and retail shops) of Mozzart company chain of sports, betting outlets and electronic casinos. 250 coffee shops in 4 countries of Europe. Belgrade, Serbia Bucharest, Romania Skopje, Macedonia Sarajevo, Bosnia April 2007 – April 2010

### **EDUCATION**

Faculty of Strategic and Operational Management, Belgrade

2008 - 2010

# SEMINARS & TRAININGS

#### **Adizes Seminars:**

- Time management
- Motivational methods
- Improvement of customer relations

#### Minesota state university:

HR Management

## **COMPUTER SKILLS**

MS Office (Word, Excel, PowerPoint)

## FOREIGN LANGUAGES

- English advanced knowledge
- Greek language advanced knowledge.
- Russian language-medium knowledge

## PERSONAL SKILLS

- Excellent organizational skills
- High professional standards
- Developed analytical skills with a desire to improve existing processes
- Business, firm in negotiations, supporter of the team working
- Give a great importance to social responsibility and business conduct of corporate employees strictly according to the reputation of the company.